

Local Market Update – July 2013

A RESEARCH TOOL PROVIDED BY THE COASTAL CAROLINAS ASSOCIATION OF REALTORS®



Pawleys Island / Litchfield

+ 48.1%

0.0%

- 2.1%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Single-Family Properties

	July			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	37	51	+ 37.8%	330	362	+ 9.7%
Closed Sales	32	19	- 40.6%	148	150	+ 1.4%
Median Sales Price*	\$321,000	\$327,000	+ 1.9%	\$300,000	\$327,500	+ 9.2%
Percent of Original List Price Received*	94.4%	92.0%	- 2.6%	93.2%	93.4%	+ 0.2%
Days on Market Until Sale	209	189	- 9.4%	211	221	+ 4.7%
Inventory of Homes for Sale	417	427	+ 2.4%	--	--	--

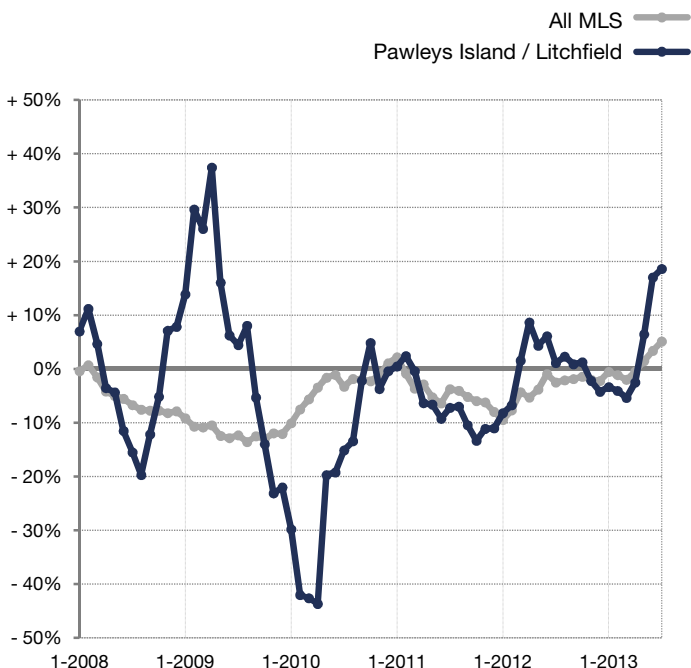
Condo Properties

	July			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	15	26	+ 73.3%	220	224	+ 1.8%
Closed Sales	12	25	+ 108.3%	91	109	+ 19.8%
Median Sales Price*	\$106,125	\$125,000	+ 17.8%	\$133,000	\$128,000	- 3.8%
Percent of Original List Price Received*	93.7%	92.0%	- 1.8%	92.5%	91.2%	- 1.4%
Days on Market Until Sale	196	204	+ 4.0%	234	195	- 16.6%
Inventory of Homes for Sale	338	312	- 7.7%	--	--	--

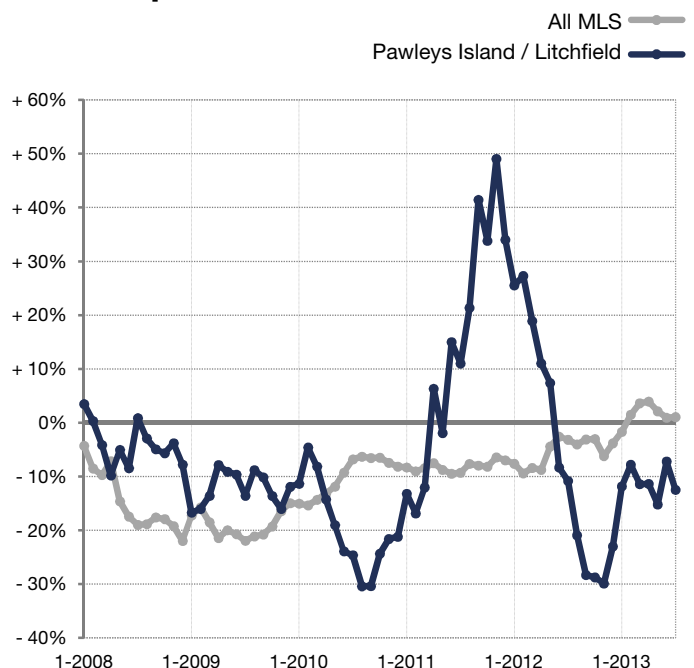
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Single-Family Properties



Condo Properties



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Coastal Carolinas Association of REALTORS®. | Sponsored by South Carolina REALTORS®. Powered by 10K Research and Marketing. | Information deemed reliable but not guaranteed. Consult your agent for market specifics.